



Selectchemie

Nutrition

Services  
beyond  
Sourcing

Pharma

New  
Business  
Develop-  
ment  
Pharma

YOUR CHOICE FOR QUALITY ALL OVER THE WORLD



## SELECTCHEMIE AG

Selectchemie is an independent Swiss life science company serving the **pharmaceutical and nutrition industries** since 1969 as a premier supplier of high quality ingredients.

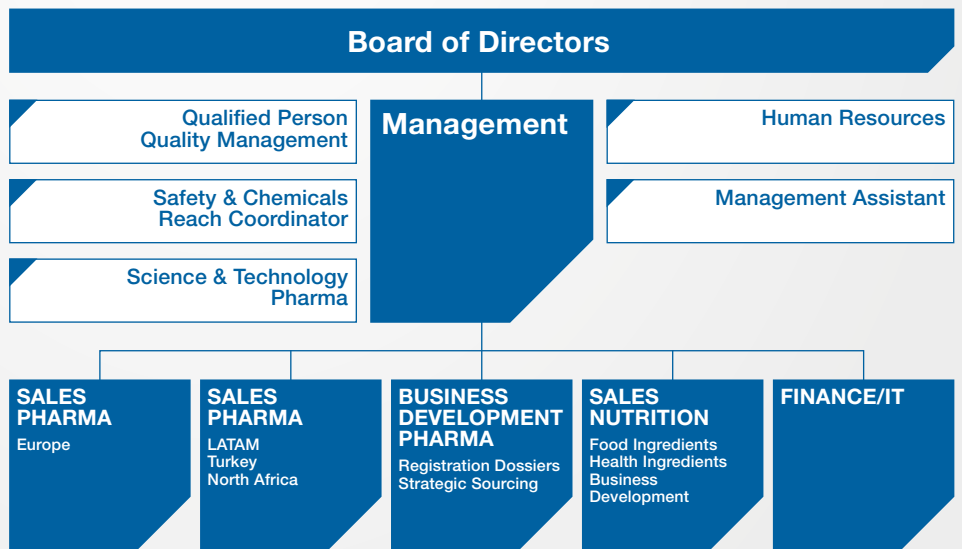
Worldwide, the Selectchemie group can rely on over **130 experienced employees** to provide our customers and principals with tailor-made solutions. Our company headquarter in Zurich with 68 commercial and scientific experts serves as a hub for our **global presence in 14 countries**.

Selectchemie is a **full service provider** all the way along our customers' value chain, delivering scientific through commercial to logistic and regulatory support.

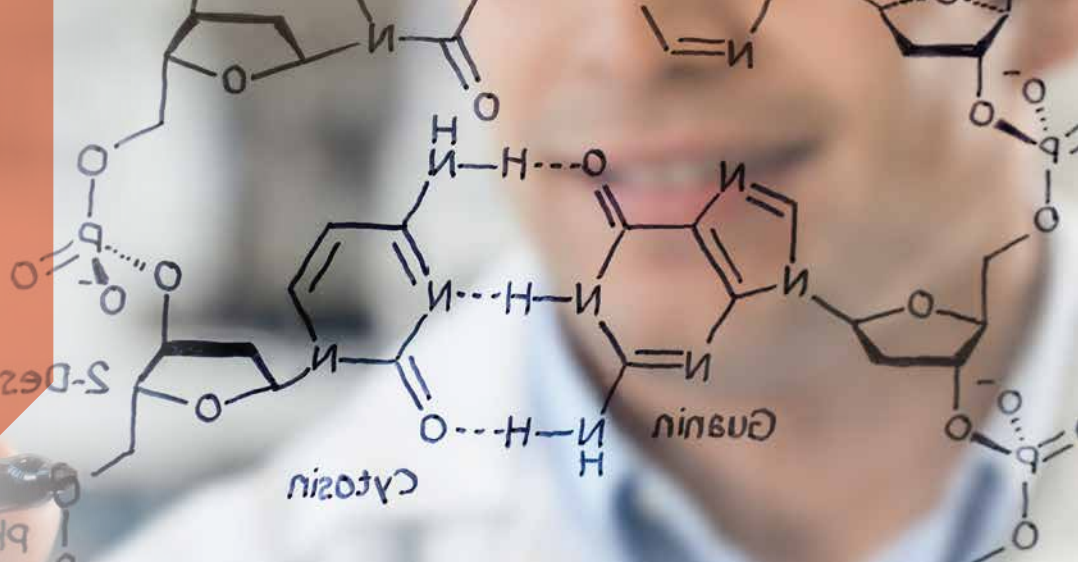
Quality lies at the heart of our operations. In addition to being ISO 9001:2008, ISO 22000:2005 and GMP/GDP certified, we act according the Responsible Care Guidelines and follow high ethical standards. Latest IT infrastructure together with a solid financial base make us your strong partner for highly efficient, long-term solutions.

## ORGANIZATION

Rely on more than **45 years of business experience** and a team of competent professionals combined with a strength-based organization to address your individual challenges.



# New Business Development Pharma



## MARKET EVALUATION

Sustainable success essentially depends on the ability to adapt and make use of changes in highly dynamic markets with continuous technical innovations. We unite **know-how of innovative production technologies, molecules and ingredients and developing markets** to find new solutions for your success. For example, linking up-to-date knowledge of drug molecules going off-patent with changing market needs allows for an evaluation and development of high-potential markets for your benefit.

Our scientific and commercial experts are passionate about innovations and will support you with latest know-how and an extensive network.

## PRODUCT DEVELOPMENT

To keep up with new technologies and a changing marketing environment, products need to be continuously optimised or newly developed. Our experienced **business development team** is constantly searching for partners for development, registration and marketing of generic formulations for human and veterinary medicines. Selectchemie builds an extensive network with customers, manufacturers, dossier developers, finished form manufacturers as well as licence holders to deliver tailor-made solutions to the markets.

## SUPPLY CHAIN MANAGEMENT

An efficient and reliable supply chain is a key factor for transforming ideas into successful products. We hold **business partnerships with established service providers** along the value chain of our customers. Combined with our process know-how and our warehouse and logistics infrastructure, we ensure efficient supply chain management as well as just-in-time launch management.

Selectchemie is your **partner from the idea to the market** – from dossier development through strategic sourcing and regulatory affairs to marketing and supply.

## PROJECT MANAGEMENT

Project management is more than just administration; it is essential for an efficient, focused and successful project execution. Our experts support you in establishing a **comprehensive, transparent project management** including consulting for intellectual property (IP), risk management and global marketing of dossiers and market authorizations.

## DOSSIER PROJECTS

We are continuously advancing the **development and registration of dossiers** as well as establishing our active pharmaceutical ingredients (APIs) in the global market. For an updated list of ongoing dossier projects, please refer to our website [www.selectchemie.ch](http://www.selectchemie.ch).

# Pharma

## ACTIVE PHARMACEUTICAL INGREDIENTS

Our portfolio consists of **Active Pharmaceutical Ingredients (APIs)**, which are the **pharmacologically active part** of a finished medicinal product as well as **intermediates and specialty chemicals** that are used in chemical synthesis.

With our extensive product range we can cover **all the major therapeutic classes** and also support you with our long experience in handling substances with special requirements. By carefully evaluating and auditing our suppliers and their services, we guarantee maximum quality, performance and regulatory support. We are committed to Responsible Care and handle our APIs in line with current GDP guidelines.

Selectchemie has become an established hub for customers searching for bulk raw material as well as renowned manufacturers who benefit from our broad customer base in various markets. We are continuously expanding our global network as well as our services, including the certification of our APIs.

## PHARMACEUTICAL EXCIPIENTS

Excipients are **pharmacologically inactive, yet functional ingredients** used when processing APIs into finished products. Additionally, we offer a broad selection of ingredients for the cosmetics industry. Selectchemie offers a wide product range, including binders, disintegrants, hydrocolloids, coatings, surfactants, minerals, sugar substitutes and sweeteners, pellets, pre-processed and directly compressible materials.

Our experts possessing long-term industry experience provide you with **practical advice for your formulation projects**, a selection of helpful literature as well as sample material for evaluation and trials.



# Nutrition



## FOOD INGREDIENTS

Selectchemie has a long tradition of representing renowned **manufacturers of specialty ingredients** to the food and dietary supplement industry. We collaborate with suppliers who comply with the highest food safety standards.

Our food scientists are dedicated experts in the following focus areas:

- Texture and Stability
- Ingredients for Sweet and Savoury recipes
- Colours and Extracts
- Health Ingredients

We follow the **latest trends and technologies** to make sure that we can support you with innovative products and concepts. During product development we assist with trials in our own **application lab** and we offer regulatory support in relation to the use of our ingredients.

Our products are processed into almost all types of foods. Our broad portfolio offers innovative solutions for **beverages, confectionery, dairy, bakery, fruit preparations, savoury snacks, ready meals and meat analogues.**

## HEALTH INGREDIENTS

We offer a wide range of health ingredients covering the following:

- Beauty
- Bone and Joint Health
- Mental Performance
- Health of Cardiovascular System
- Digestive Health
- Menopausal Disorders
- Urogenital Health
- Physical Performance and Recovery
- Strengthening of the Immune System
- Eye Health
- Weight Management

Our health ingredients portfolio is supported with the full range of **vitamins, minerals and trace elements:** a complete “toolbox” for **smart concepts** with approved health claims to support the effect of our health ingredients.

# Services beyond Sourcing

A photograph of laboratory glassware, including a large beaker and a smaller one containing a blue liquid, sitting on a desk next to a computer mouse and keyboard. The background is a blurred office setting.

## COMMERCIAL SUPPORT

Selectchemie provides you with full commercial support, ranging from **global sourcing, logistics and warehouse solutions to finance and IT**. We successfully link experience and knowledge by bringing together our commercial and scientific experts for best performance of your projects.

Our long-term partnerships with renowned manufacturers and customers from all over the world make us experts in global sourcing of raw materials. Sourcing can be seamlessly connected with our state-of-the-art warehousing solutions and sophisticated transportation logistics to ensure maximum reliability of service and smooth continuity of production. **Just-in-time deliveries** from our local warehouses in Basel, Zurich and Hamburg are just another option of our logistics solution portfolio.

We are proud to have the **best possible financial ratings** in our business sector and rely on robust information technology platforms for doing our business.

## SCIENTIFIC SUPPORT/ REGULATORY AFFAIRS

Our experts provide scientific support covering regulatory affairs as well as **networking with regard to dossiers, licenses and patents**. The protection of your intellectual property in the development process is essential to us.

We support you in terms of regulatory requirements and guarantee due care in handling your raw material and supplier documentation, Active Substance Master Files (ASMFs/DMFs), Certificates of Suitability (CEPs) and other certificates.

Our experienced pharmacists, chemists and food scientists take care of all the questions raised both by customers and manufactures and are happy to share their **formulation and processing know-how** with you.

## MATERIAL SAFETY DATA SHEET AND CHEMICAL REGULATION SERVICES

We offer tailor made **Material Safety Data Sheets (MSDS)** for a variety of substances and mixtures within the frame of the European Regulation (REACH, CLP). Our REACH services include (pre-)registration of intermediates, substances and APIs if applicable as well as ECHA notifications. We also assist you in the registration process of special chemicals such as biocides.

In addition to our internal data base inventory, which contains more than 15,000 substances with classification and labelling information from which MSDSs can be created, we also have access to various external databases. With respect to our global service range, we can issue MSDSs in most EU-languages. Furthermore, CLP labels can be supplied in 36 languages, including special characters.

Our experience and service portfolio make us a recommended partner by the Swiss Authority for Chemicals Control and expert software providers.



## APPLICATION LAB

Our food scientists offer **extensive support during your product development**. In our own application lab we can evaluate different ingredients for you and provide basic recipes and results from preliminary tests. We produce product prototypes in the following application areas:

- Bakery
- Desserts
- Fruit Preparations
- Fillings and Spreads
- Dairy, Soy, Cereal and Fruit Beverages
- Sauces and Dressings
- Soups
- Confectionery

## NETWORK

By representing **leading manufacturers**, some of them as an exclusive distributor, Selectchemie is enabled to connect you with the best suppliers for successful projects. Our **extensive global network** not only consists of manufacturers but also of customers and supply chain partners.

Our commercial and scientific professionals are excited to work in diverse teams to develop **innovative solutions for dynamic markets**. Each product is unique and so is its sourcing, production and distribution process. Our year-long expertise allows us to tailor our solutions to your needs, complementing internal services with external components for your success. Our experts remain your primary contact throughout the whole process, uniting **all services under one roof**.

We value the contact with our customers, suppliers and authorities and are inspired by the role of a **supporter and networker** to help you realize your projects.

**YOUR CHOICE FOR QUALITY ALL OVER THE WORLD**



## OUR HEADQUARTER

### Selectchemie AG Switzerland

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## REGIONAL PRESENCE

We serve customers in close to 100 countries worldwide with more than 5000 products. With offices in 14 countries, our employees are close to our customers and suppliers and provide you with tailor made solutions.

## OUR GROUP COMPANIES

### Selectchemie Brasil Ltda

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## OUR REPRESENTATIVE OFFICES

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